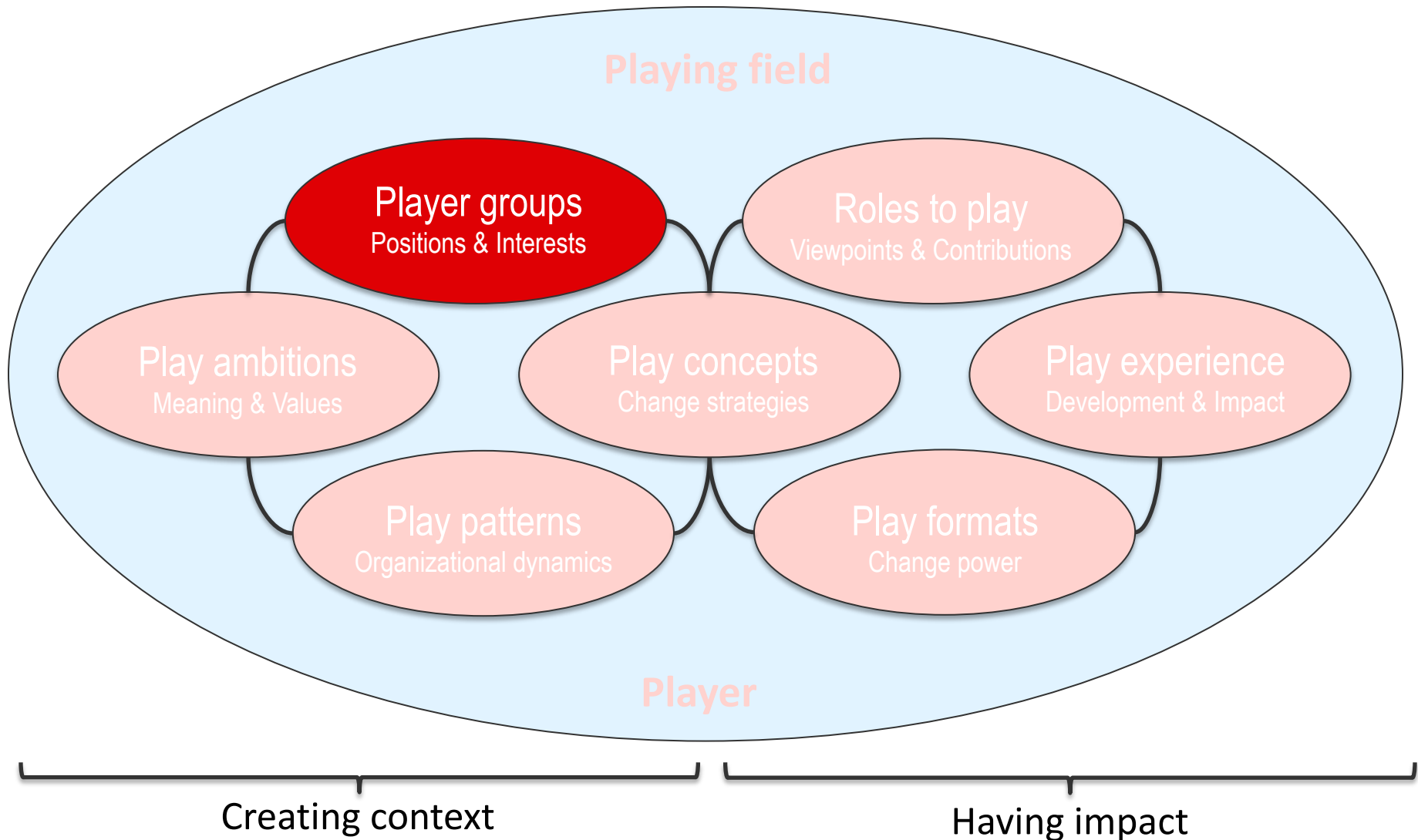


Identifying player groups



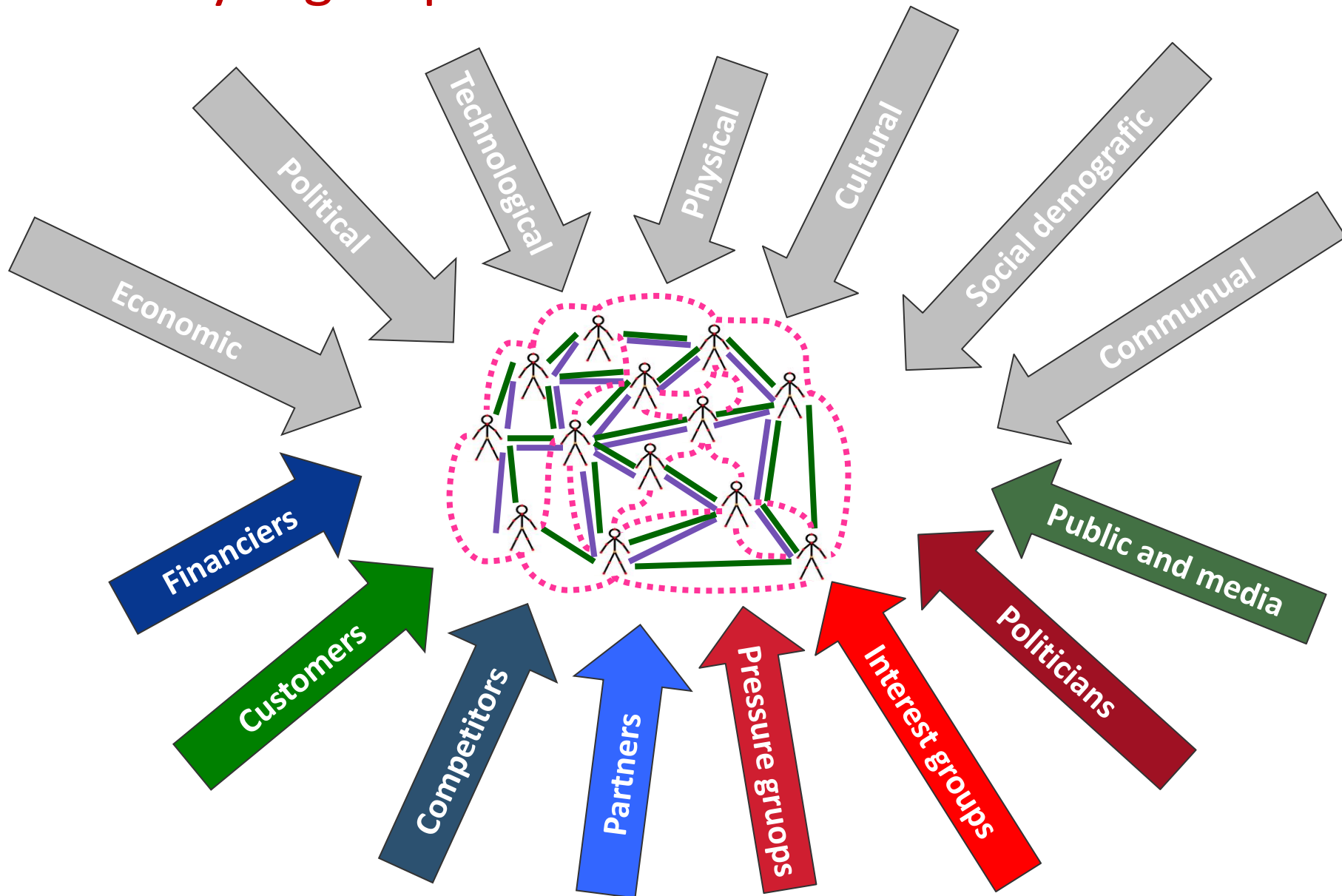
Identifying player groups



Content

- Player groups
- External players
- Internal players
- Positioning players
- Fragile communities
- Building relations
- Playing fields

Player groups



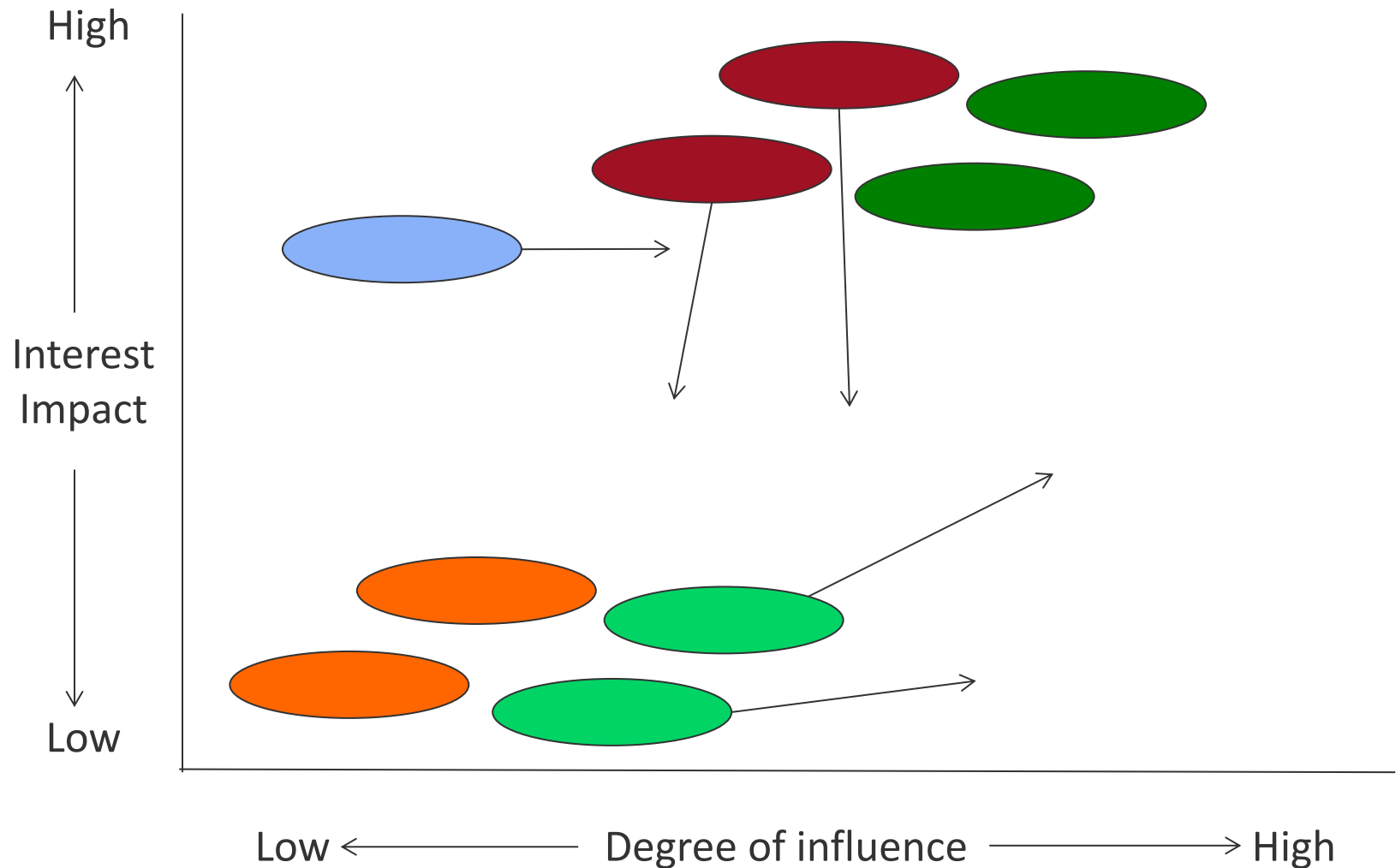
External players

- Customers, citizens and general public
- Competitors and new entrants
- Supply chain and network partners
- Financiers and shareholders
- Politicians and policy makers
- Formal and informal advisory boards
- Supervisors and inspectorates
- Sector organizations and associations
- Trade unions and employers' associations
- Interest and pressure groups
- Journalists and opinion leaders
- External consultants and accountants

Internal players

- Supervisory boards and regulators
- Client councils and residents' councils
- Directors and executives
- Managers and supervisors
- Professionals and personnel
- Staff officers and policy makers
- Support staff and service departments
- Works councils and personnel groups

Positioning players in the field

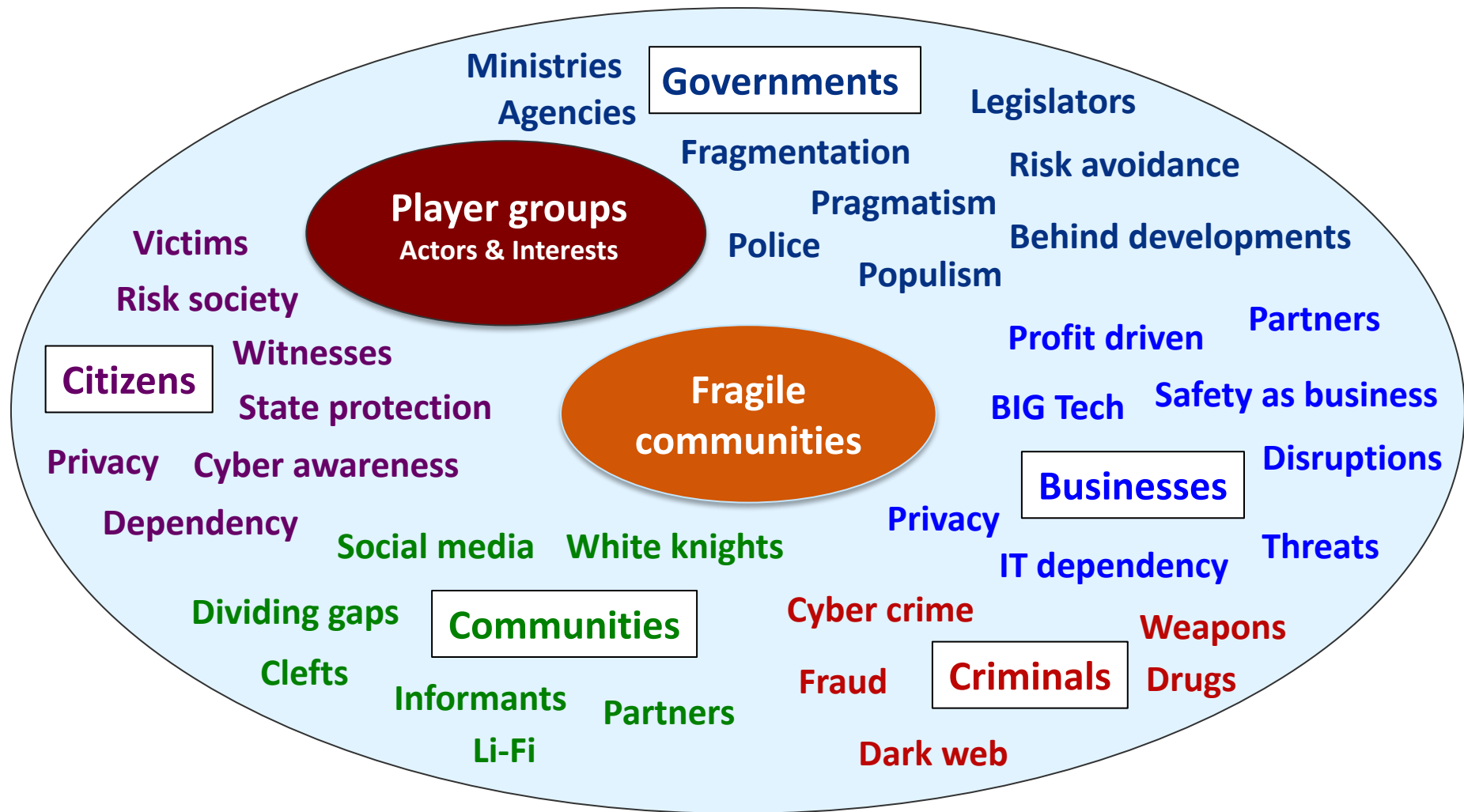


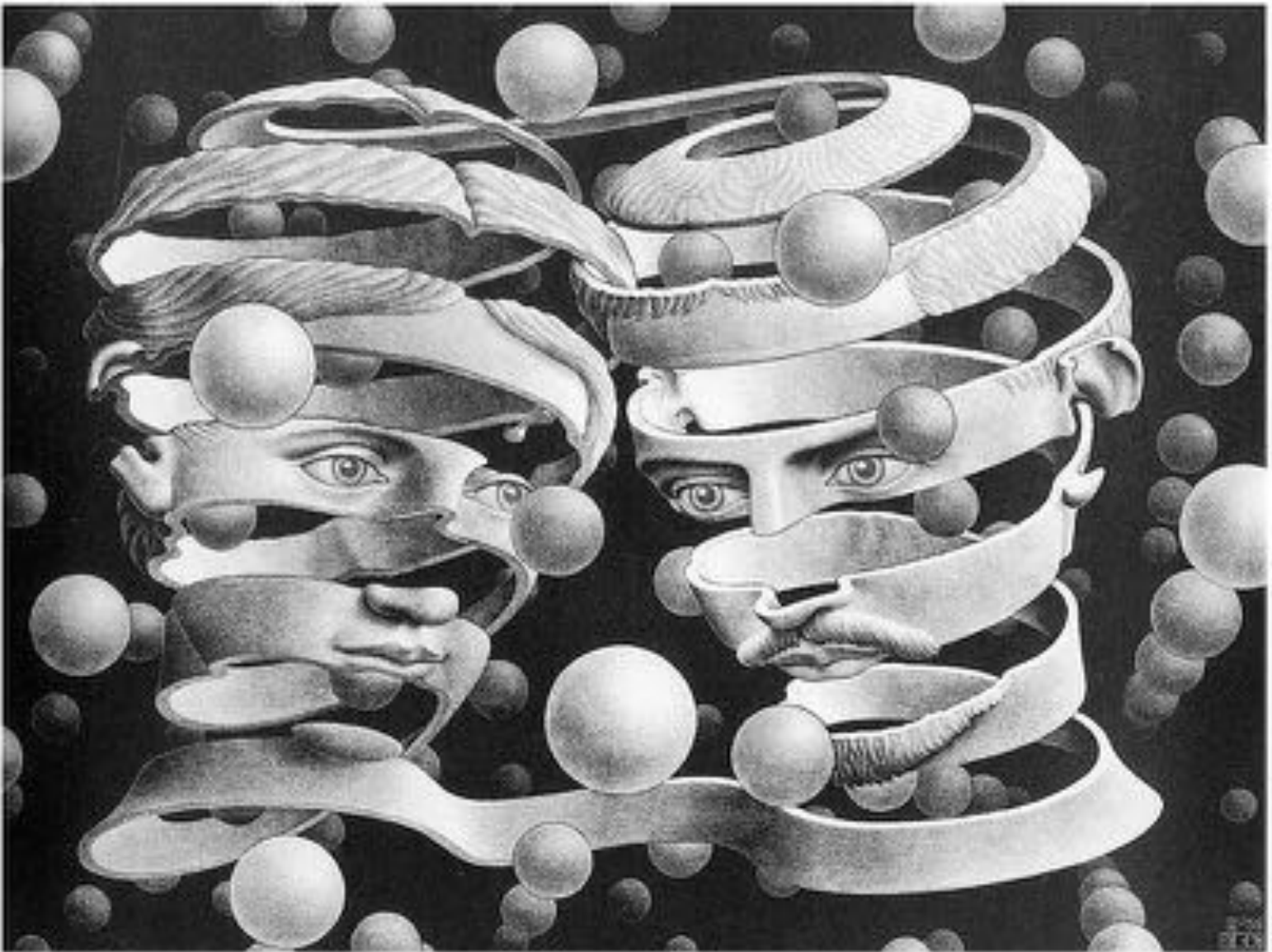
Fragile communities: Pearls in policing



- Global conference top executives in law enforcement
- Focus on global challenges and emerging issues
- Participants contributing and exchanging together
- International action learning group of high potentials
- Working groups and academic forum

Player groups: fragile communities





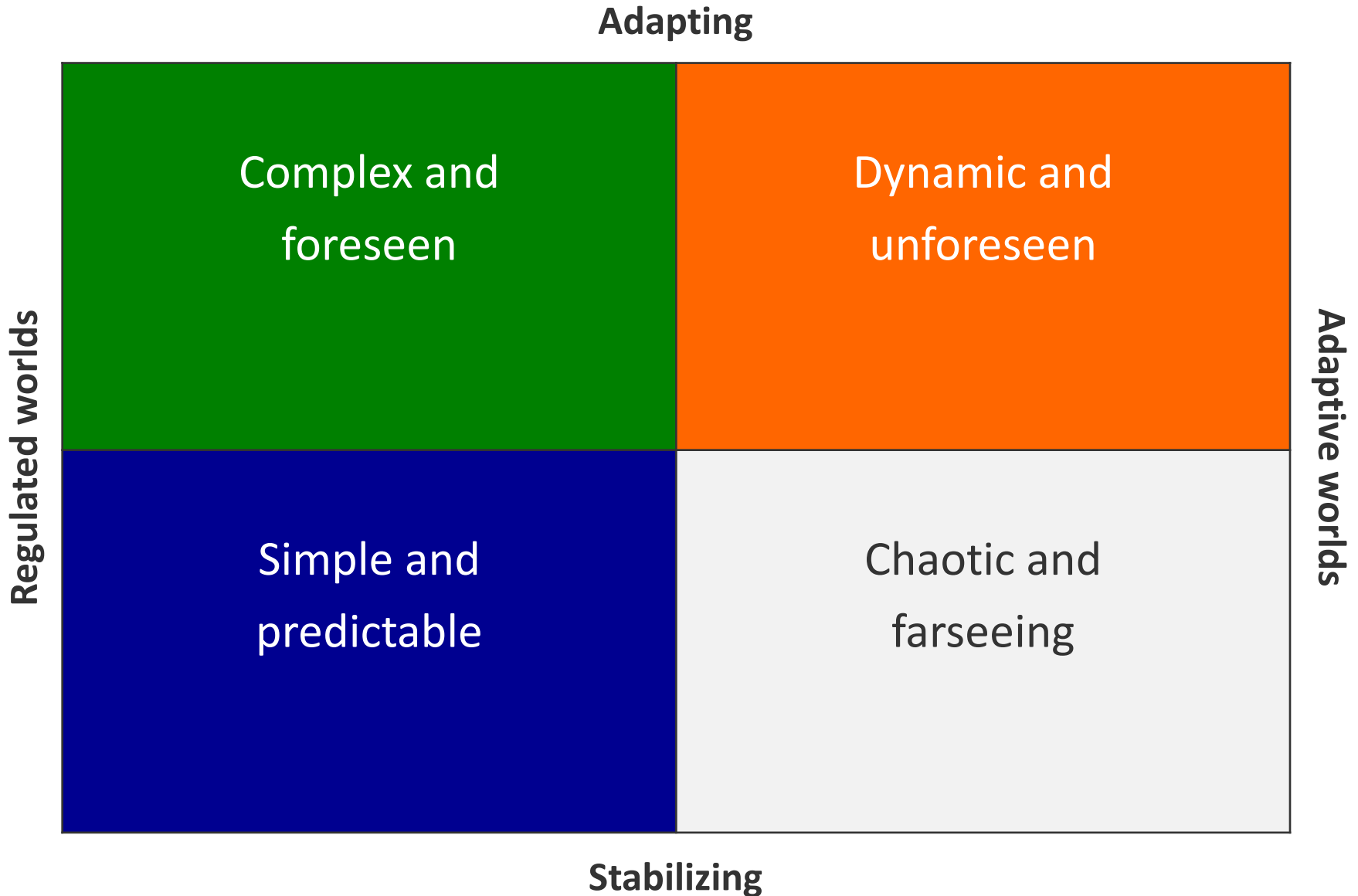
First Contacts

What is essential?

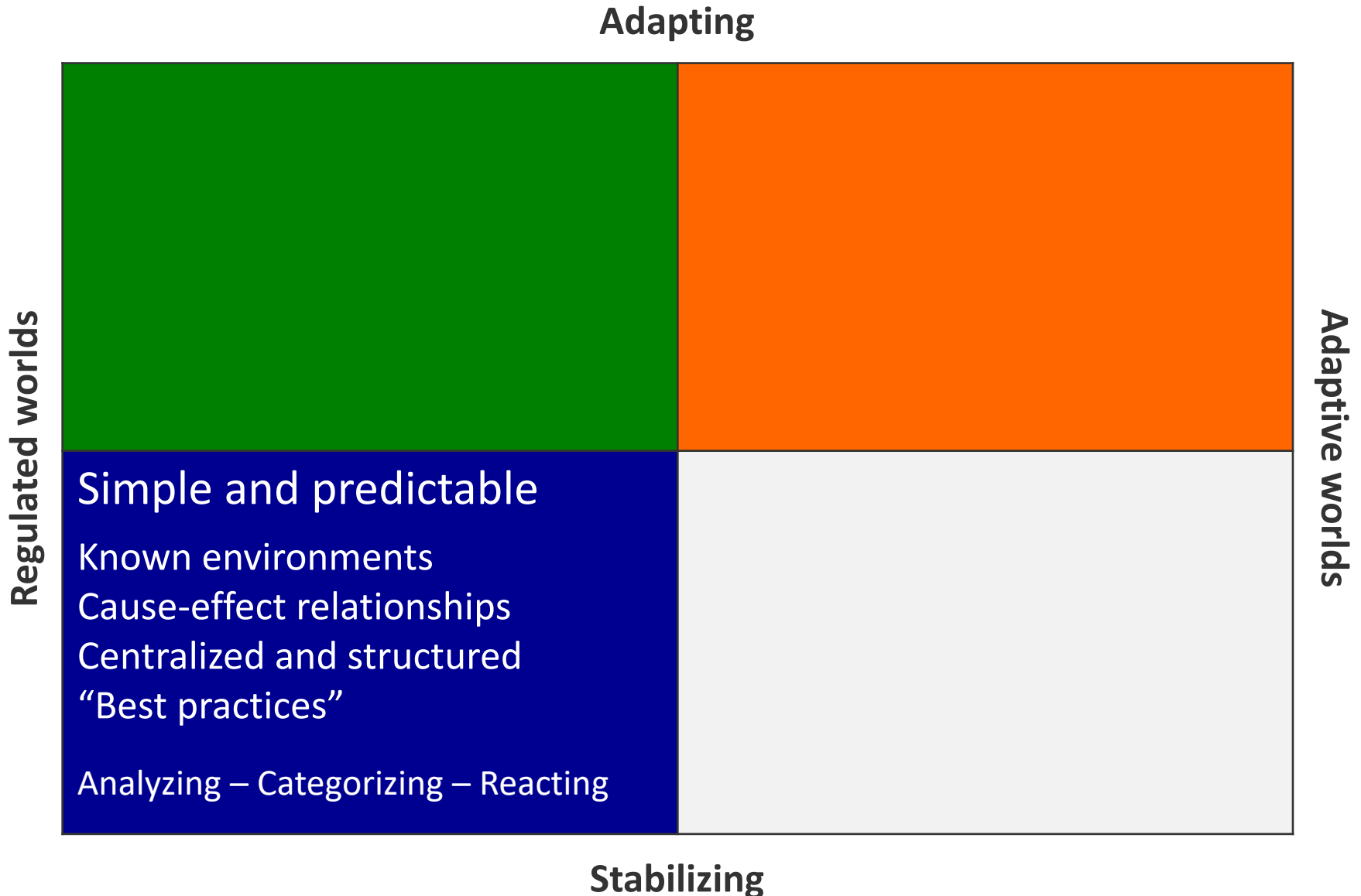
What is Essential?

Trust

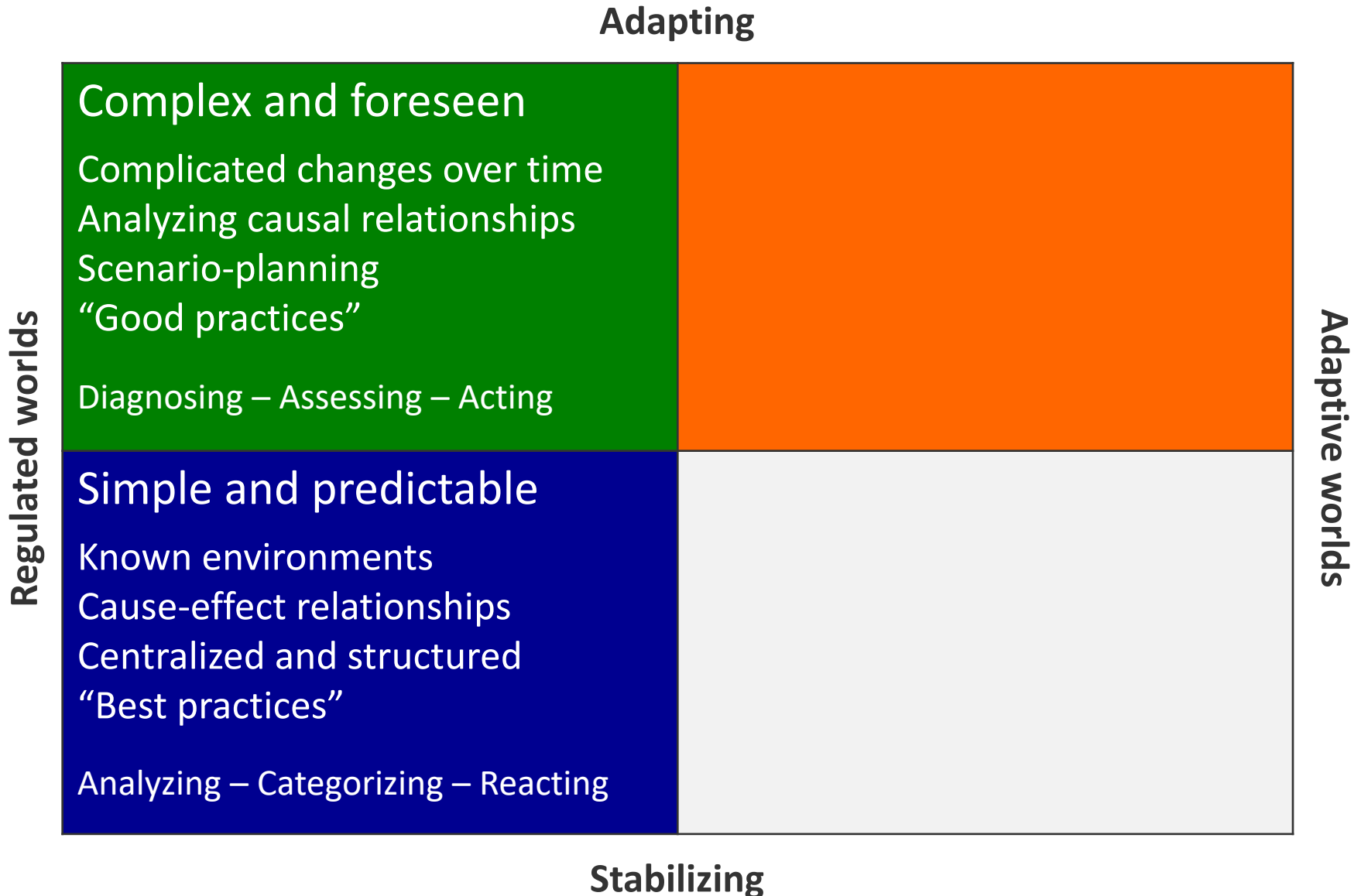
Playing fields



Playing fields



Playing fields



Playing fields

Adapting

Regulated worlds

Complex and foreseen

Complicated changes over time

Analyzing causal relationships

Scenario-planning

“Good practices”

Diagnosing – Assessing – Acting

Simple and predictable

Known environments

Cause-effect relationships

Centralized and structured

“Best practices”

Analyzing – Categorizing – Reacting

Dynamic and unforeseen

Perceived dynamic patterns

Building viable networks

Competing ideas and solutions

“Next practices”

Experimenting – Reflecting – Learning

Adaptive worlds

Stabilizing

Playing fields

Adapting

Regulated worlds

Adaptive worlds

Complex and foreseen

Complicated changes over time

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Competing ideas and solutions

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Experimenting – Reflecting – Learning

Simple and predictable

Known environments

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Centralized and structured

“Best practices”

Analyzing – Categorizing – Reacting

Chaotic and farseeing

Unknown environments

Sensemaking and acting

Trial and error

“New practices”

Stabilizing – Coping - Surviving

Stabilizing